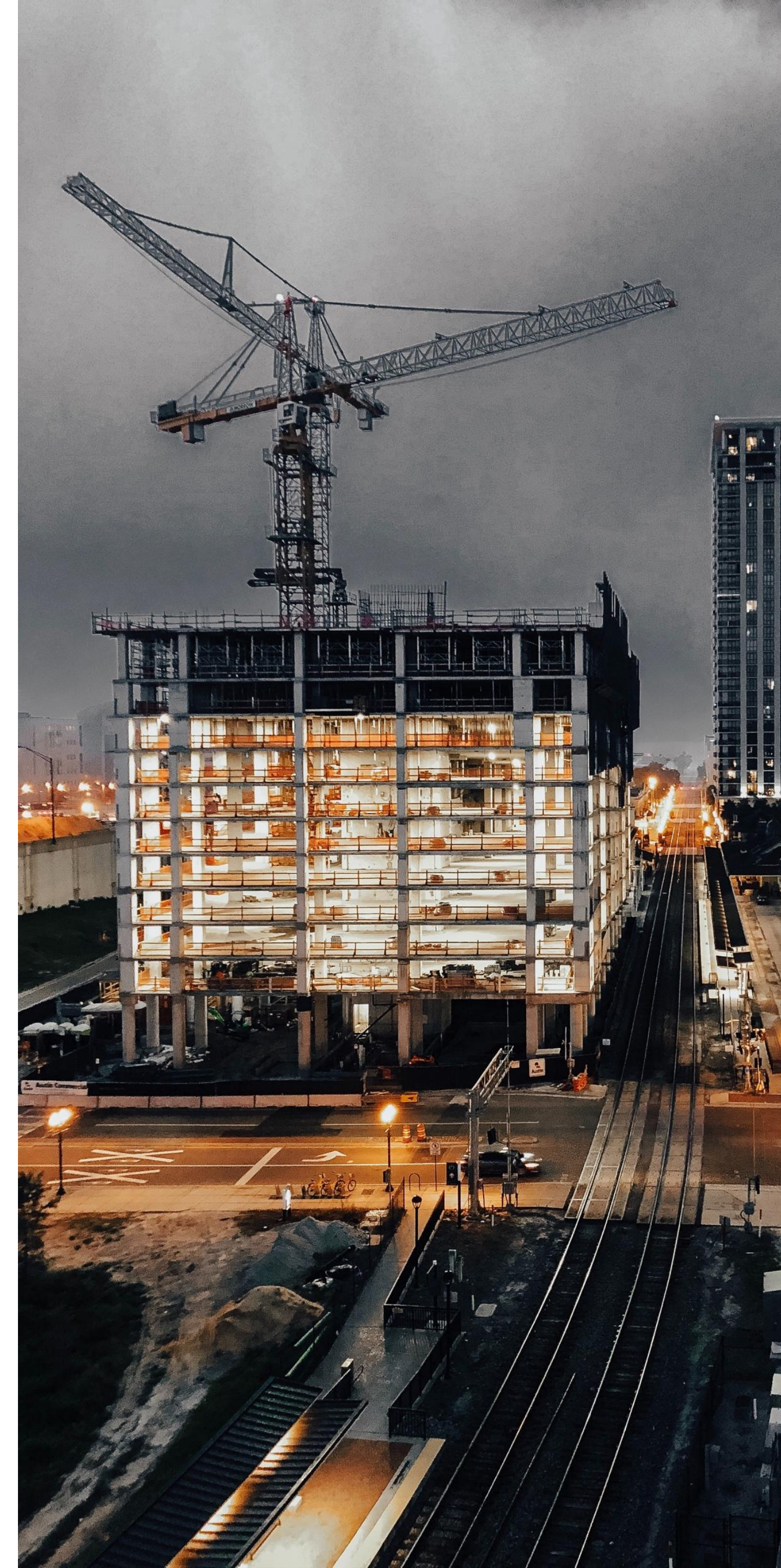




Automate construction workflows
starting with bid coordination



**Billions worth of construction
bids managed through
whiteboard and excel.**

Jona

✓ Torrid

8/11

✓ Box Lunch

8/13

starbucks

8/21

Jaime

chic-fil-a

8/21

Actual Customer

AutoSaveOFF

Estimates (1)

Home

Insert

Page Layout

Formulas

Data

Review

View

Paste

Cut

Copy

Format

Calibri (Body)

11

A

A

=

=

=

Wrap Text

Merge & Center

General

\$

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Conditional Formatting

Format as Table

Normal

Bad

Good

Neutral

Calculation

Check Cell

K15

fx

	A	B	C	D	E	F	G	H	I	J
1	Job Name	Address	Estimate \$	Date	Awarded	Type of work				
2	Dolores Serrano	436 ST. Mary's DR	\$1,562.90	2.15.19	NO	100A Service			NO=NO	
3	Altep, INC	7450 Remcon Circle	\$1,948.50	2.18.19	NO	Fix Ligthing			SP=STILL PENDING	
4	Western Precast Concrete	9101 Roseway DR	\$1,577.20	2.22.19	SP	Refeed nee vibrator			NS=NOT SURE	
5	Place Service, INC.	201 Gateway DR, Canton, GA	\$52,096.28	03.04.19	NO	Tropical Café			WR=Waiting on response	
6	Mt. Zion Baptist Church	3400 Wyoming AVE.	\$4,972.70	03.07.19	NO	Redo Service				
7	Jorge Chavira		\$18,000.00	03.08.19	NO	Fix 2 retail spaces to rent				
8	AAA General Contractors	1614 Pleasanton D-123	\$10,606.00	03.12.219	NO	Retail store 5.11 Tactical				
9	AAA General Contractors	1716 Pleasenton	16.468.98	03.13.19	NO	Bank's addition				
10	Walter Copenhaver	10227 Suez DR	\$1,665.00	03.15.19	Yes	Redo Service				
11	FedEx Haskins	1701 Haskins	T&M	03.18.19	YES	Remodel front desk area				
12	Westons Solutions	Dyess AFB	\$15,770.00	03.22.19	YES	Install tw E-stops				
13	FedEX George Perry	501 George Perry	T&M	03.25.19	YES	Remodel front desk area				
14	FedEx Las Cruces	98 Westgate st	T&M	03.25.19	YES	Remodel front desk area				
15	Ray Herrera	5736 Prince Edwards	T&M	04.11.19	YES	check electrical system				
16	H&M Store remodel 3 locations		\$1867.31 ae	04.12.19	NO	Remodel sales area				
17	Silvia Sanches	1249 Aspen Hills	\$750	04.17.19	YES	Run 2 ciruits to kitchen				
18	Obed Soto	854 Silent View	\$3,746.00	04.22.19	SP	Redo Landscape Lighting				
19	Sandra Serio	705 E. Baltimore	\$1,305.00	04.30.19	SP	Install new Ligthing in home				
20	KFOX	200S. Alto Mesa	\$2,598.00	05.01.19	SP	Run 5 new circuits to Data RM				
21	84 Lumber	122 McCutcheon	\$4,568.15	05.01.19	YES	Replace Existing Lighting				
22	6 Walgreens locations	Multiple locations	\$17,440.00 ae	04.11.19	NO	Additions				
23	Western Precast Concrete	9101 Roseway DR	\$730.00	05.14.19	SP	Install 3 Hand Dryers				
24	Love's Truck Stop	1300 Horizon	\$14,955.00	05.15.19	SP	Run new circuits and install lighting				
25	Western Precast Concrete	9101 Roseway DR	\$460.06	05.14.19	Yes	Install new Wallpack				
26	Pockets Billards	1441 N. Zaragoza	\$650.00	05.14.19	Sp	Replace Exhaust fan	Actual Customer			
27	Raymond Muniz	10501 Coralstone	\$1,099.00	05.15.19	Yes	Install 2 Fans & replace lights				
28	ASIG	7617 Boeing	\$1,598.00	05.21.19	SP	Retrofit Lightpoles				
29	La Cima aprt	10517 Ashwood	\$7,531.25	05.22.19	SP	Replace lightpole heads				
30	Redburn Tire	2023 appaloosa	\$900.03	05.23.19	Yes	Replace Contactor				
31	Redburn Tire	2023 annaloosa	\$1 525.00	05 24 19	SP	Replace contactor				

Email scraper & CRM

for Subcontractors

in 3 weeks...

4 signed contracts

in 3 weeks...

4 signed contracts

LOI w/ largest subcontractor in CA

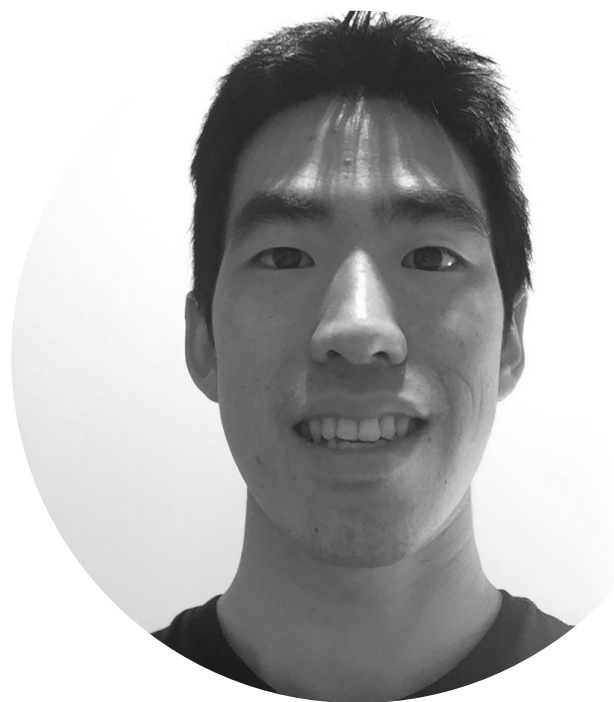
in 3 weeks...

4 signed contracts

LOI w/ largest subcontractor in CA

50% demo-to-close rate

Self-driving cars + Product



Andy

Co-founder



Kevin

Co-founder



\$3.5B

\$5,000/year x 700K subcontractors

TAM for just bids

Freight



flexport.

Construction



B basis



- **Automate construction workflows, starting with bids**
- **4 signed contracts in 3 weeks**
- **LOI with largest subcontractor in CA**
- **Operating system for construction**